

## LET'S THINK ABOUT YOUR BUSINESS

> What do you want to do with your business?

> What do you think your business is worth?

> Do your kids want to take over your business?





## SUCCESSION SURVIVABILITY



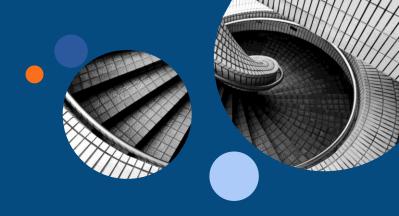
1:3

1<sup>st</sup> Generation to 2<sup>nd</sup> Generation 1:8

2<sup>nd</sup> Generation to 3<sup>rd</sup> Generation



## PLANNING EQUALS SUCCESS















### RISKS YOU MAY NOT HAVE CONSIDERED

48%

Businesses end up in bankruptcy after death of the owner



Improper borrowing/ leveraging of debt













#### INTERESTING FACTS

- > 81% of business owners handle their financials themselves.
- ➤ 32.4% of businesses (or 9 million companies) are run by business owners who are not comfortable with financial information.
- ➤ 40% of business owners selfdescribed as "Financially Illiterate"



#### YOUR OPTIONS



#### PARTNER WITH A FRACTIONAL CFO

- ✓ Solidify your team
- ✓ Predictable financials
- ✓ Manage risk successfully
- Understand business metrics into the future
- ✓ More free time to do what you love

#### **BECOME FINANCIALLY COMPETENT**

- Invest your time outside of normal operations
- Cost of education starting at the "bottom"
- Can you implement what you learn without fear



# Plan Your Business Succession with Confidence: Free Personalized Plan



Identify where you stand in the transition process

Begin Your Journey Here!



Uncover critical insights to plan your next steps



Receive a Free 13 Week Cash Flow Forecasting Spreadsheet followed by a Free 30-minute working session on Cash Flow



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